

REAL ESTATE MANAGEMENT ASSOCIATE IN SCIENCE DEGREE

PROGRAM CODE: 2S03826

The **Real Estate Management Associate in Science Degree** is designed to prepare students for employment in the real estate industry. Students are offered a wide variety of real estate courses ranging from real estate principles to real estate practices, appraisal, finance, investment, sales, and legal aspects. Additionally, the student will meet the educational requirements to apply for a Real Estate Salesperson License and the Real Estate Brokers' License with the California Department of Real Estate. A minimum grade of C is required in each course taken. This degree requires 18-19.5 units in the major, in addition to other graduation requirements.

Code	Title	Units
Complete 15-15.5 units from the following:		15-15.5
RE 101 F	Principles of Real Estate	3
RE 102 F	Legal Aspects of Real Estate	3
RE 103 F	Escrow	3
RE 201 F	Real Estate Practice	3
RE 202 F	Real Estate Finance	3
RE 205 F	Property Management	3
RE 206 F	Real Estate Economics	3
RE 208 F	Basic Appraisal Principles and Procedures	3.5
RE 252 F	Advanced Real Estate Finance	3
One course from the following for a total of 3-4 units:		3-4
BUS 112 F	Public Speaking for Business	4
CIS 100 F	Introduction to Personal Computers	4
or CIS 100HF	Honors Introduction to Personal Computers	
CIS 111 F	Introduction to Information Systems	4
or CIS 111HF	Honors Introduction to Information Systems	
CIS 150 F	Introduction to the Internet	3
MKT 103 F	Principles of Advertising	3
MKT 151 F	Digital Marketing (formerly New Media)	3
MKT 208 F	Principles of Selling	3
BUS 295 F	Business Internship (formerly BUS 061 F)	2-4
Total Units		18-19.5

Outcome 1: Demonstrate proficiency of the basic principles of California real estate.

Outcome 2: Use a working vocabulary of business terminology.

Outcome 3: Analyze a routine business request and respond with a written letter that illustrates good business writing skills.